

# What Rates of Productivity Growth Would Be Required To Offset the Effects of Population Aging? A Study of Twenty Industrialised Countries

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# Population aging and decline is in prospect

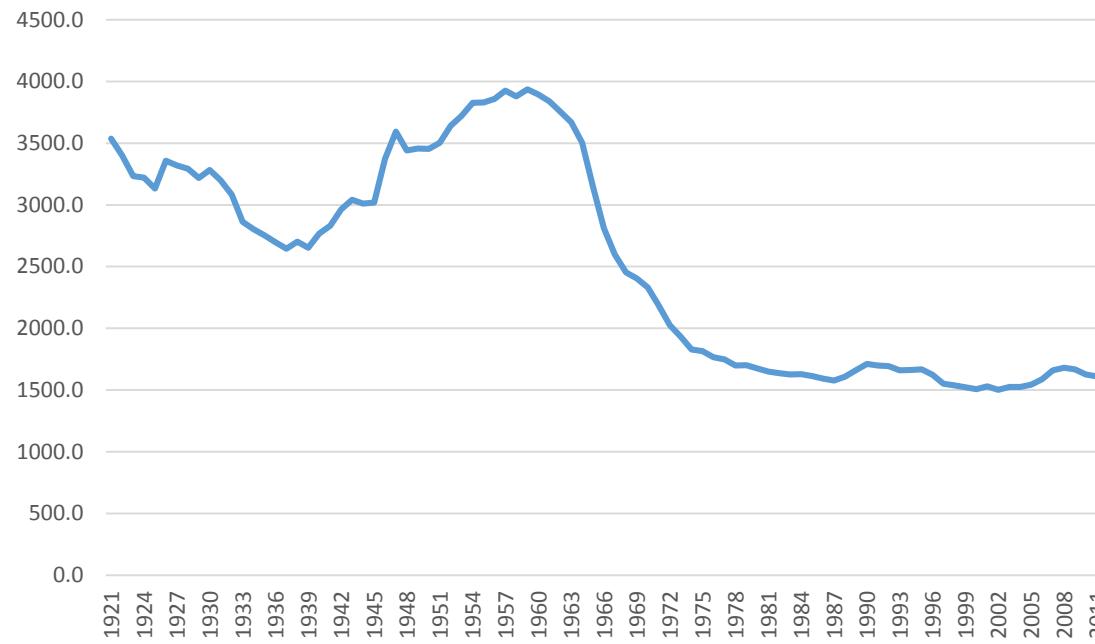
- *All else equal*, that means
  - A decline in labour supply relative to the number of aging and dependent population
  - Hence a reduction in output per capita,  $Y/N$

# The concern is not new

- “the ... result to prosperity of a change-over from an increasing to a declining population may be very disastrous” (Keynes, 1937)
- “... it behooves us as economists to take cognizance of the significance of this revolutionary change in our economic life” (Hansen, 1939)

# But then fertility rates rebounded

E.g., the post-WWII baby boom in Canada



... Before resuming their long-run downward trend

# There is now renewed concern ...

- Bloom, Canning, and Fink (2011)
  - “OECD countries are likely to see modest ... declines in the rate of economic growth”
- National Research Council (2012), co-chaired by Ronald Lee
  - “... the impact of an aging population on overall living standards is likely to be modest”
- Maestas, Mullen, and Powell (2016)
  - a “... 10% growth in the fraction of the population ages 60 and older decreases growth in GDP per capita by 5.5%”
  - “two-thirds of the reduction is driven by a reduction in the rate of growth of ... labor productivity”

# *... even about secular stagnation*

- Summers (2014, 2016)
  - Focuses on the demand side, and the limitation of monetary policy in attaining full employment
- Gordon (2014, 2016)
  - Argues that the growth of productive potential itself will be reduced by four “headwind” barriers, one of which is demographic (the others are education, inequality, and government debt)

Table 1. Projected Percentages of Population in Dependent Age Groups

|                | 65 and over |      |      |      | Under 20 |      |      |      | Under 20 plus 65 and older |      |      |      |
|----------------|-------------|------|------|------|----------|------|------|------|----------------------------|------|------|------|
|                | 2015        | 2025 | 2035 | 2045 | 2015     | 2025 | 2035 | 2045 | 2015                       | 2025 | 2035 | 2045 |
| Australia      | 15.0        | 17.8 | 20.3 | 21.6 | 24.9     | 25.3 | 24.3 | 23.1 | 39.9                       | 43.2 | 44.6 | 44.7 |
| Austria        | 18.8        | 21.8 | 27.5 | 29.7 | 19.6     | 19.0 | 19.0 | 18.3 | 38.4                       | 40.8 | 46.5 | 48.0 |
| Belgium        | 18.2        | 21.0 | 24.7 | 26.3 | 22.4     | 22.8 | 21.8 | 21.3 | 40.7                       | 43.8 | 46.5 | 47.6 |
| Canada         | 16.1        | 20.9 | 24.6 | 25.7 | 21.9     | 21.5 | 20.7 | 20.1 | 38.0                       | 42.5 | 45.4 | 45.8 |
| Denmark        | 19.0        | 21.3 | 24.1 | 24.8 | 23.2     | 21.8 | 22.1 | 22.1 | 42.2                       | 43.2 | 46.2 | 46.9 |
| Finland        | 20.5        | 24.1 | 26.2 | 26.1 | 21.9     | 21.8 | 21.1 | 20.8 | 42.3                       | 45.9 | 47.3 | 46.9 |
| France         | 19.1        | 22.4 | 25.1 | 26.1 | 24.4     | 23.5 | 22.6 | 22.5 | 43.5                       | 45.8 | 47.7 | 48.6 |
| Germany        | 21.2        | 25.0 | 30.8 | 31.6 | 17.9     | 17.4 | 17.5 | 16.9 | 39.1                       | 42.4 | 48.3 | 48.5 |
| Ireland        | 13.1        | 16.6 | 20.3 | 24.4 | 27.5     | 26.3 | 22.9 | 22.8 | 40.7                       | 42.9 | 43.1 | 47.2 |
| Italy          | 22.4        | 25.9 | 31.4 | 34.9 | 18.4     | 17.5 | 16.9 | 17.2 | 40.8                       | 43.4 | 48.3 | 52.2 |
| Japan          | 26.3        | 29.4 | 31.9 | 35.5 | 17.6     | 16.8 | 16.5 | 16.6 | 43.9                       | 46.2 | 48.4 | 52.1 |
| Korea          | 13.1        | 19.7 | 27.4 | 33.3 | 20.5     | 17.7 | 17.4 | 16.4 | 33.6                       | 37.4 | 44.9 | 49.7 |
| Netherlands    | 18.2        | 22.5 | 27.0 | 27.7 | 22.4     | 20.9 | 20.8 | 20.6 | 40.6                       | 43.4 | 47.8 | 48.3 |
| New Zealand    | 14.9        | 18.8 | 22.6 | 23.9 | 27.0     | 25.4 | 23.7 | 22.8 | 41.9                       | 44.2 | 46.3 | 46.7 |
| Norway         | 16.3        | 18.7 | 21.6 | 23.2 | 24.2     | 23.9 | 23.4 | 22.7 | 40.6                       | 42.7 | 45.0 | 45.8 |
| Spain          | 18.8        | 22.7 | 28.8 | 34.8 | 19.4     | 18.3 | 16.3 | 16.4 | 38.2                       | 41.0 | 45.0 | 51.2 |
| Sweden         | 19.9        | 21.5 | 23.5 | 23.7 | 22.5     | 24.0 | 23.4 | 22.9 | 42.4                       | 45.4 | 46.9 | 46.7 |
| Switzerland    | 18.0        | 21.0 | 25.8 | 27.6 | 20.0     | 20.1 | 20.1 | 19.5 | 38.1                       | 41.1 | 45.9 | 47.1 |
| United Kingdom | 17.8        | 19.6 | 23.1 | 24.1 | 23.6     | 23.9 | 22.8 | 22.0 | 41.4                       | 43.5 | 45.9 | 46.1 |
| United States  | 14.8        | 18.9 | 21.4 | 21.8 | 25.4     | 24.6 | 24.1 | 23.6 | 40.2                       | 43.5 | 45.5 | 45.4 |
| Average        | 18.1        | 21.5 | 25.4 | 27.3 | 22.2     | 21.6 | 20.9 | 20.4 | 40.3                       | 43.1 | 46.3 | 47.8 |

# What growth in productivity is needed

... to offset the effects of aging on GDP/POP?

And possible “secular stagnation”?

# Framework for analysis

$$y = p \sum_x r_x e_x h_x q_x n_x$$

$$y = Y/N$$

$$r_x = L_x/N_x$$

$$e_x = E_x/L_x$$

$$h_x = H_x/E_x$$

$q_x = \bar{H}_x/H_x$  -- work efficiency ratio

$$n_x = N_x/N$$

$p$  = productivity ratio

# Index of pure demographic effects on $y$

- $y_t = p_t \sum_x a_{xt} n_{xt}$
- Setting  $a_{xt} = a_{x0}$
- $\bar{y}_t = \bar{p}_t (\sum_x a_{x0} n_{xt}) / (\sum_x a_{x0} n_{x0}) = \bar{p}_t \bar{d}_t$
- where
  - $a_{xt} = r_{xt} e_{xt} h_{xt} q_{xt}$
  - $\bar{p}_t = p_t / p_0$  is an index of overall productivity
  - $\bar{d}_t$  is an index of pure demographic effects, and
  - $\bar{y}_t = y_t / y_0$  is an index of per capita GDP, conditional on  $\bar{p}_t$  and  $\bar{d}_t$

# Productivity growth as a possible offset

- $\bar{d}_t$  is based on population projections
- What rate of productivity growth would be needed to offset aging?
  - i.e., what would yield  $\bar{y}_t = k_t$ ?
  - Answer:  $\hat{p}_t = k_t/\bar{d}_t$ 
    - E.g., for  $y_t$  to remain constant,  $k_t = 1.0$ , so  $\hat{p}_t = 1/\bar{d}_t$
    - E.g., for  $y_t$  to grow,  $\hat{p}_t = k_t/\bar{d}_t$  where  $k_t = (1 + \pi)^t$

Table 2. Projected Indexes of GDP per Capita When Only the Population Changes

|                       | Index |      |      |      | Percentage change |         |         |         |
|-----------------------|-------|------|------|------|-------------------|---------|---------|---------|
|                       | 2015  | 2025 | 2035 | 2045 | 2015-25           | 2025-35 | 2035-45 | 2015-45 |
| <u>Australia</u>      | 100.0 | 95.8 | 93.9 | 93.3 | -4.2              | -2.0    | -0.7    | -6.7    |
| <u>Austria</u>        | 100.0 | 92.7 | 85.6 | 82.7 | -7.3              | -7.7    | -3.4    | -17.3   |
| <u>Belgium</u>        | 100.0 | 93.9 | 89.2 | 87.6 | -6.1              | -5.0    | -1.9    | -12.4   |
| <u>Canada</u>         | 100.0 | 94.2 | 90.2 | 88.9 | -5.8              | -4.2    | -1.5    | -11.1   |
| <u>Denmark</u>        | 100.0 | 98.0 | 93.7 | 92.6 | -2.0              | -4.4    | -1.2    | -7.4    |
| <u>Finland</u>        | 100.0 | 94.9 | 93.4 | 93.0 | -5.1              | -1.6    | -0.3    | -7.0    |
| <u>France</u>         | 100.0 | 95.2 | 92.6 | 92.3 | -4.8              | -2.7    | -0.3    | -7.7    |
| <u>Germany</u>        | 100.0 | 93.8 | 86.4 | 84.7 | -6.2              | -8.0    | -1.9    | -15.3   |
| <u>Ireland</u>        | 100.0 | 95.4 | 94.5 | 90.6 | -4.6              | -1.0    | -4.2    | -9.4    |
| <u>Italy</u>          | 100.0 | 93.6 | 85.6 | 80.8 | -6.4              | -8.5    | -5.6    | -19.2   |
| <u>Japan</u>          | 100.0 | 96.4 | 92.7 | 88.5 | -3.6              | -3.8    | -4.6    | -11.5   |
| <u>Korea</u>          | 100.0 | 99.3 | 92.0 | 86.3 | -0.7              | -7.3    | -6.2    | -13.7   |
| <u>Netherlands</u>    | 100.0 | 94.3 | 88.9 | 88.2 | -5.7              | -5.8    | -0.8    | -11.8   |
| <u>New Zealand</u>    | 100.0 | 97.6 | 95.2 | 95.1 | -2.4              | -2.5    | -0.1    | -4.9    |
| <u>Norway</u>         | 100.0 | 96.5 | 92.5 | 90.7 | -3.5              | -4.1    | -2.0    | -9.3    |
| <u>Spain</u>          | 100.0 | 92.6 | 85.1 | 77.9 | -7.4              | -8.0    | -8.6    | -22.1   |
| <u>Sweden</u>         | 100.0 | 95.9 | 92.9 | 92.8 | -4.1              | -3.1    | -0.1    | -7.2    |
| <u>Switzerland</u>    | 100.0 | 93.6 | 87.6 | 85.1 | -6.4              | -6.4    | -2.9    | -14.9   |
| <u>United Kingdom</u> | 100.0 | 96.1 | 93.1 | 92.1 | -3.9              | -3.1    | -1.1    | -7.9    |
| <u>United States</u>  | 100.0 | 96.6 | 93.9 | 93.3 | -3.4              | -2.8    | -0.7    | -6.7    |
| Average               | 100.0 | 95.3 | 91.0 | 88.8 | -4.7              | -4.6    | -2.4    | -11.2   |

Figure 1. Indexes of GDP per Capita When Only the Population Changes (Lower Half); Corresponding Indexes of Productivity Required to Prevent GDP per Capita from Declining (Upper Half)

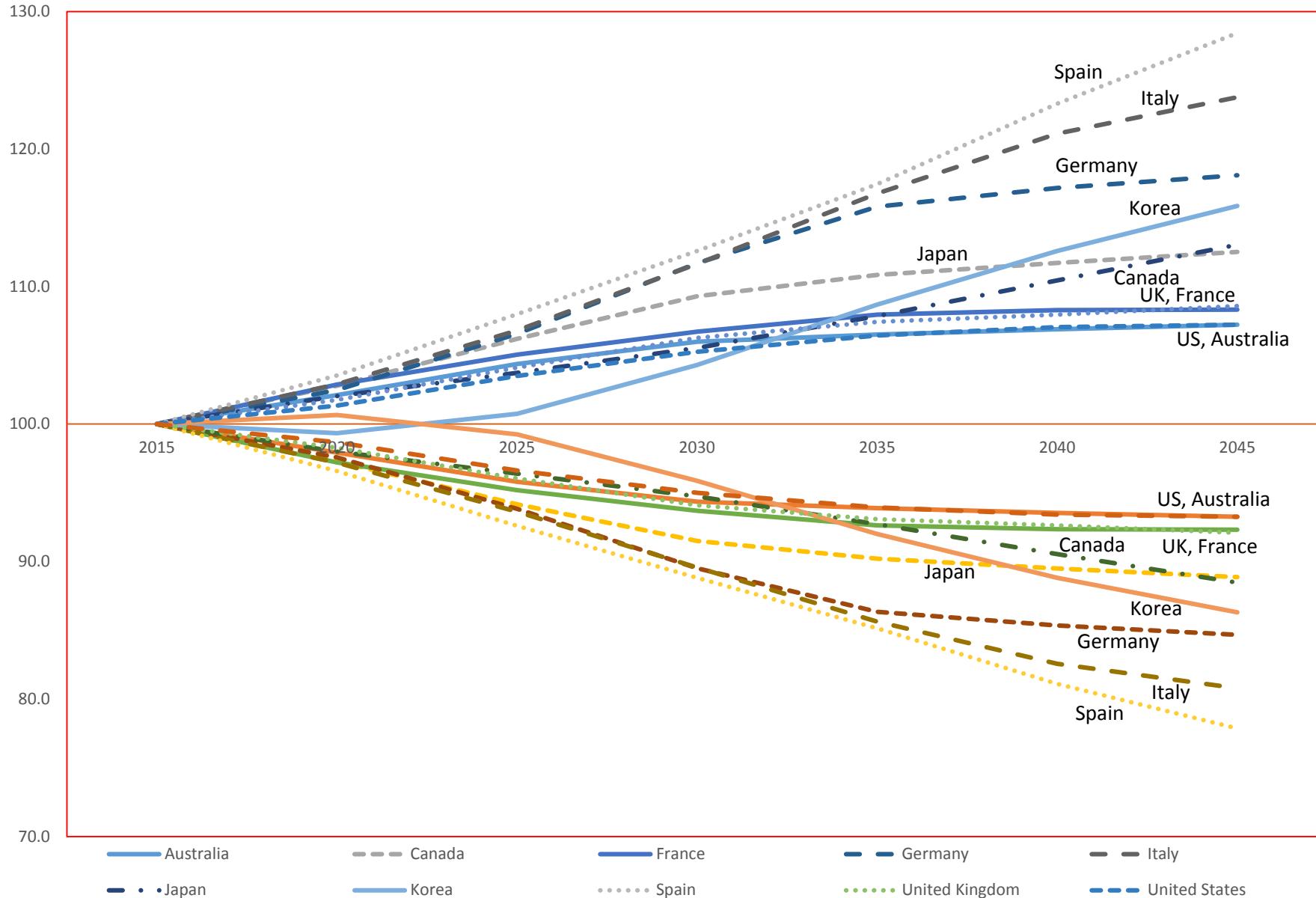


Table 4. Percentage Rates of Growth of Productivity Required in Each Period to Keep GDP per Capita Growing at 1% per Year

|                       | Growth rate per decade |         |         |         | Growth rate per year |         |         |         |
|-----------------------|------------------------|---------|---------|---------|----------------------|---------|---------|---------|
|                       | 2015-25                | 2025-35 | 2035-45 | 2015-45 | 2015-25              | 2025-35 | 2035-45 | 2015-45 |
| <u>Australia</u>      | 15.3                   | 12.7    | 11.2    | 13.1    | 1.4                  | 1.2     | 1.1     | 1.2     |
| <u>Austria</u>        | 19.2                   | 19.6    | 14.4    | 17.7    | 1.8                  | 1.8     | 1.4     | 1.6     |
| <u>Belgium</u>        | 17.7                   | 16.2    | 12.6    | 15.5    | 1.6                  | 1.5     | 1.2     | 1.4     |
| <u>Canada</u>         | 17.3                   | 15.3    | 12.1    | 14.9    | 1.6                  | 1.4     | 1.2     | 1.4     |
| <u>Denmark</u>        | 12.7                   | 15.6    | 11.8    | 13.3    | 1.2                  | 1.5     | 1.1     | 1.3     |
| <u>Finland</u>        | 16.4                   | 12.3    | 10.8    | 13.1    | 1.5                  | 1.2     | 1.0     | 1.2     |
| <u>France</u>         | 16.0                   | 13.5    | 10.8    | 13.4    | 1.5                  | 1.3     | 1.0     | 1.3     |
| <u>Germany</u>        | 17.7                   | 20.0    | 12.6    | 16.8    | 1.6                  | 1.8     | 1.2     | 1.6     |
| <u>Ireland</u>        | 15.8                   | 11.5    | 15.3    | 14.2    | 1.5                  | 1.1     | 1.4     | 1.3     |
| <u>Italy</u>          | 18.0                   | 20.8    | 17.1    | 18.6    | 1.7                  | 1.9     | 1.6     | 1.7     |
| <u>Japan</u>          | 14.6                   | 14.8    | 15.8    | 15.1    | 1.4                  | 1.4     | 1.5     | 1.4     |
| <u>Korea</u>          | 11.3                   | 19.2    | 17.8    | 16.0    | 1.1                  | 1.8     | 1.6     | 1.5     |
| <u>Netherlands</u>    | 17.1                   | 17.2    | 11.3    | 15.2    | 1.6                  | 1.6     | 1.1     | 1.4     |
| <u>New Zealand</u>    | 13.2                   | 13.3    | 10.6    | 12.3    | 1.2                  | 1.3     | 1.0     | 1.2     |
| <u>Norway</u>         | 14.4                   | 15.2    | 12.7    | 14.1    | 1.4                  | 1.4     | 1.2     | 1.3     |
| <u>Spain</u>          | 19.3                   | 20.1    | 20.8    | 20.1    | 1.8                  | 1.9     | 1.9     | 1.8     |
| <u>Sweden</u>         | 15.2                   | 14.1    | 10.5    | 13.2    | 1.4                  | 1.3     | 1.0     | 1.3     |
| <u>Switzerland</u>    | 18.0                   | 18.0    | 13.8    | 16.6    | 1.7                  | 1.7     | 1.3     | 1.5     |
| <u>United Kingdom</u> | 15.0                   | 14.0    | 11.7    | 13.5    | 1.4                  | 1.3     | 1.1     | 1.3     |
| <u>United States</u>  | 14.3                   | 13.6    | 11.3    | 13.1    | 1.3                  | 1.3     | 1.1     | 1.2     |
| Average               | 16.0                   | 16.0    | 13.4    | 15.1    | 1.5                  | 1.5     | 1.3     | 1.4     |

Table 5: Comparison of Recent Historical Percentage Rates of Productivity Growth with Projected Rates Required to Keep GDP per Capita Growing at 1% per Year

|                | Growth rate per decade |             |             |             | Growth rate per year |             |             |             |
|----------------|------------------------|-------------|-------------|-------------|----------------------|-------------|-------------|-------------|
|                | Historical             |             | Projected   |             | Historical           |             | Projected   |             |
|                | 2005 - 2015            | 1985 - 2015 | 2015 - 2025 | 2015 - 2045 | 2005 - 2015          | 1985 - 2015 | 2015 - 2025 | 2015 - 2045 |
| Australia      | 13.3                   | 16.1        | 15.3        | 13.1        | 1.3                  | 1.5         | 1.4         | 1.2         |
| Austria        | 11.3                   | ..          | 19.2        | 17.7        | 1.1                  | ..          | 1.8         | 1.6         |
| Belgium        | 5.1                    | 15.7        | 17.7        | 15.5        | 0.5                  | 1.5         | 1.6         | 1.4         |
| Canada         | 8.3                    | 11.3        | 17.3        | 14.9        | 0.8                  | 1.1         | 1.6         | 1.4         |
| Denmark        | 8.2                    | 16.4        | 12.7        | 13.3        | 0.8                  | 1.5         | 1.2         | 1.3         |
| Finland        | 3.9                    | 23.7        | 16.4        | 13.1        | 0.4                  | 2.1         | 1.5         | 1.2         |
| France         | 7.3                    | 17.0        | 16.0        | 13.4        | 0.7                  | 1.6         | 1.5         | 1.3         |
| Germany        | 8.4                    | 17.9        | 17.7        | 16.8        | 0.8                  | 1.7         | 1.6         | 1.6         |
| Ireland        | 49.5                   | 48.3        | 15.8        | 14.2        | 4.1                  | 4.0         | 1.5         | 1.3         |
| Italy          | 0.4                    | 9.5         | 18.0        | 18.6        | 0.0                  | 0.9         | 1.7         | 1.7         |
| Japan          | 7.9                    | 21.8        | 14.6        | 15.1        | 0.8                  | 2.0         | 1.4         | 1.4         |
| Korea          | 38.7                   | 65.3        | 11.3        | 16.0        | 3.3                  | 5.2         | 1.1         | 1.5         |
| Netherlands    | 5.7                    | 11.8        | 17.1        | 15.2        | 0.6                  | 1.1         | 1.6         | 1.4         |
| New Zealand    | 10.6                   | 13.7        | 13.2        | 12.3        | 1.0                  | 1.3         | 1.2         | 1.2         |
| Norway         | -2.4                   | 16.7        | 14.4        | 14.1        | -0.2                 | 1.6         | 1.4         | 1.3         |
| Spain          | 13.2                   | 10.4        | 19.3        | 20.1        | 1.2                  | 1.0         | 1.8         | 1.8         |
| Sweden         | 7.9                    | 18.4        | 15.2        | 13.2        | 0.8                  | 1.7         | 1.4         | 1.3         |
| Switzerland    | 6.7                    | 9.2         | 18.0        | 16.6        | 0.7                  | 0.9         | 1.7         | 1.5         |
| United Kingdom | 4.6                    | 17.1        | 15.0        | 13.5        | 0.5                  | 1.6         | 1.4         | 1.3         |
| United States  | 10.2                   | 16.9        | 14.3        | 13.1        | 1.0                  | 1.6         | 1.3         | 1.2         |
| Average        | 10.9                   | 19.9        | 16.0        | 15.1        | 1.0                  | 1.8         | 1.5         | 1.4         |

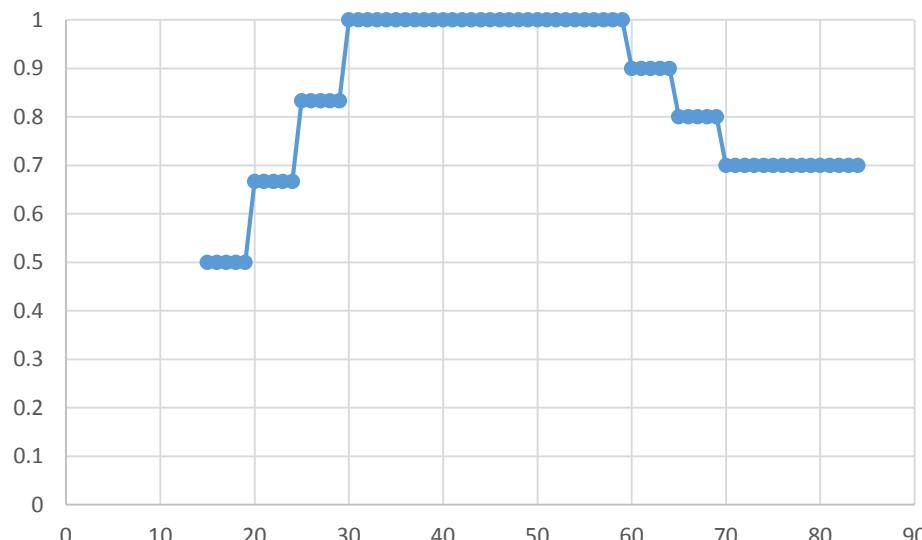
Note: The historical series are based on GDP per hour worked (OECD, 2017d); values for Austria for 1985 are not available.

# What other possible offsets?

- *Labour force participation rates – r* (*50% increase by 2025 for ages 65+*)
- *Unemployment rates – u = 1-e* (*1/3<sup>rd</sup> lower by 2025*)
- *Average hours worked – h* (*5% higher by 2025*)
- *Only substantial offset from h*
  - *Full offset in 2025 in 11 of 20 countries*

# What about the age composition of the LF?

- i.e., how much does the work-efficiency age profile matter?



- Answer: very little
  - On average, impact on GDP/POP is 0.0 in 2025, -0.4% is 2035 and 2045

# Summing up

- Dependency ratios are rising and there is downward pressure on output per capita
  - On average, 11.2% lower in 2045 than in 2015
- What offsets are possible?
  - Productivity growth of only 0.4%/yr would eliminate decline
    - Growth of 1.4%/yr would keep Y/N growing at 1%
  - Deferred retirement, lower unemployment, increase in hours
- Age differences in productivity have relatively little effect on Y/N